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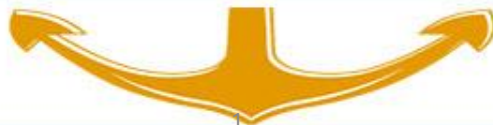


2013

SALAMATAK

PVT LTD

"SAFE AND SECURE SHIPPING"



- Salamatak (Private) Limited established in 2013 with a vision to become a partner of choice as a global Shipping and logistics solution provider for complete supply chain management. Started initially with Break Bulk and Project shipment and in twenty twenty is the decade of growth in other sectors of LSCM.



"SAFE AND SECURE"

Our company is a family run business. Short decision-making enables us to offer individual and quick solutions to our customers.

In times, where speed is everything but perfection is necessary: Salamatak supports you in reaching your goals and destinations. **Safe and Secure Shipping!**



Business operating areas:

- Short-Sea Transportation
- Chartering
- Husbandry
- Port Agency
- Stevedoring
- Bulk Cargo Handling
- Project Shipment
- OOG handling/shipment
- RORO Service

SALAMATAK PRIVATE LIMITED

Key Figures

We cannot foresee the future – *but we can approach it with strength and foresight!*

All aspects of our management activities aim for sustainability and efficiency. And we live this in all our locations. Because we are heading for the future.

Founded

ESTD

2013

2013 HO in Karachi

"SAFE AND SECURE SHIPPING"

2019 Branch Office in City

Our mission

“An organization with smart solution, packed in professional bag for customer satisfaction ”.

Our vision

- To be a preferred Shipping partner of our customers
- To be recognized for its values and ethical business practices
- To deliver professional and personalized services to achieve highest levels of customer satisfaction.

Our values

A strong bond and corporate culture being created at Salamatak by following core values of:

- Trust
- Honesty and Integrity
- Team work
- Customer satisfaction
- Safety and Security



Services

✓ Ocean Freight

✓ Shipping Agents

✓ Consolidation

✓ 4PL Services

✓ CIS Transportation

✓ Vessel Charters

✓ Bulk Custom Brokerage

✓ Perishable Logistics

✓ Supply Chain Management

✓ Land Transportation

✓ Heavy Lifts

✓ Project Cargo Management



"SAFE AND SECURE SHIPPING"



Accreditations & Affiliations



Pakistan International
Freight Forwarders Association
PIFFA **



Karachi Chamber of
Commerce and Industry
KCCI



International Federation
Of Freight Forwarders
FIATA **



Pakistan Customs Agents
license holder
FBR

SAFE AND SECURE SHIPPING

Our Customers



SITARA
CHEMICAL INDUSTRIES LTD



"SAFE AND SECURE SHIPPING"



Chartering, Break Bulk & Roro

One Window Solution:

Trading all over the world heavily relies on exceptional logistics. SPL provides vessel chartering, Break Bulk and Roro as one stop solution to all your shipping needs.

Dedicated Team:

In pursuit of excellence, Salamatak deployed a team of highly expert professionals with dynamic exposure to handle all sort of business endeavors whether that includes bulk, general, reefer, and project focused, or heavy/oversize cargoes Break Bulk, Chartering and Roro cargo.

"SAFE AND

Quality Procedure & Compliance:

We strive to maintain strict quality standards in terms of punctuality, procedures and compliance to ensure secure handling and delivery of cargo at every stage.



Chartering, Break Bulk & Roro

CARGOES:



BREAK BULK ON MAFI TRAILER



CARS/BUSSES/TRUCKS



MILITARY VEHICLES



HEAVY CARGOES



RAIL VEHICLES

"SAFE AND SECURE SHIPPING"

Chartering, Break Bulk & Roro

GLOBAL CHARTERING



- Our chartering activities focus on the Continent, South East Asia and Mediterranean Sea regions
- Any size of cargo from 500 tons up to 60.000 tons
- Bulk cargoes, breakbulk and project cargoes
- Vessels from 1000 tons up to Panamax size
- Representing Ship Owners as well as charterers interests

Chartering, Break Bulk & Roro

PORT AGENCY



Acting as charterers/owners or protecting agent for any type of vessel and cargo

- Crew Changes / Visa applications
- Cash to master
- PDA calculations
- Terminal information
- Repairs / Maintenance
- Bunker orders
- Spare part handling
- Medical Services
- Dry Docking
- Pre-/On-carriage / by truck / rail/ airfreight
- Individual logistic solutions

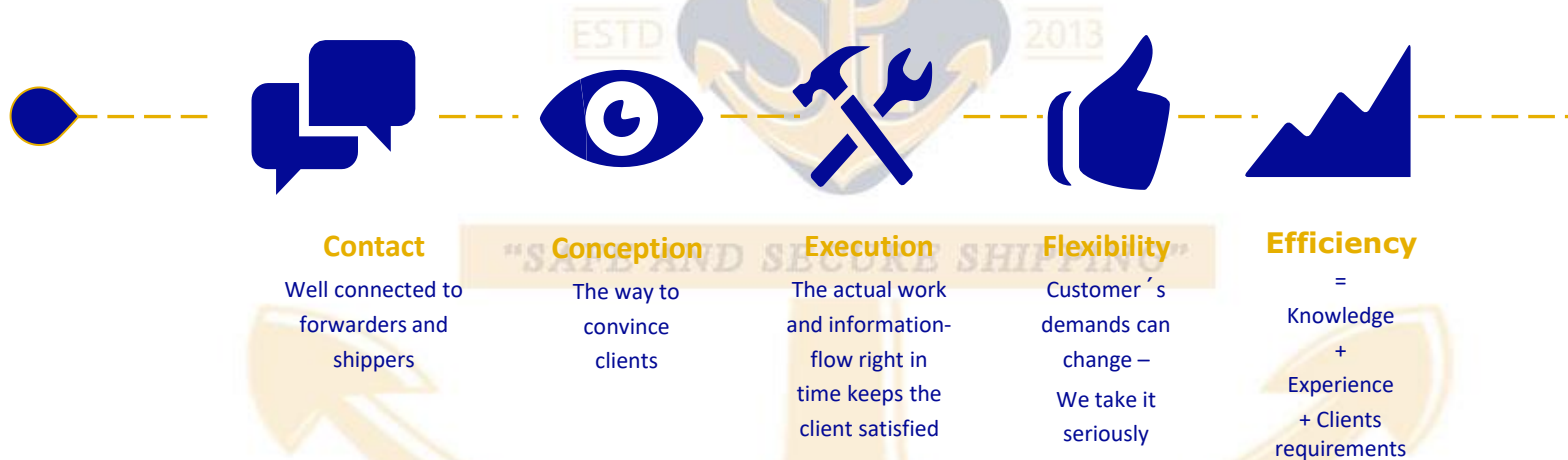


Chartering, Break Bulk & Roro

SALES PROCESS

Nothing should stop you.

In times, where speed is everything but perfection is necessary: Salamatak supports you in reaching your goals and destinations.



The Team

Salamatak is lead by a team of highly reputable and extensively experienced professionals. Brief introduction is as under:



Mr. Asif Shaikh (Chief Executive Officer)

He is the man leading the company from front for almost a decade now. He has vast knowledge of shipping and Freight Forwarding with affiliation of many shipping bodies like, ICS, IIMS. Mr. Shaikh is Vice Chairman of IIMS Pakistan Chapter and also certified instructor at PIFFA academy by NAVTAC.



Capt. Syed Raza Abbas (GM - Operations)

Captain Abbas is Master Mariner (Class- 1 FG) and comes from a very successful marine background with wealth of knowledge and experience. His Merchant Navy career started in 1973. he has more than 40 years of sea-going experience which includes commanding as Captain with crews of various nationalities across the globe.



Danish Humayun Baghpati (Head of Business Development)

A seasoned businessman with a family history of business for more then 40years. Involved in various affairs of business from business development, sales and have a good commercial presence in market. Have a vast experience in textiles, education and energy sector.

DETAILS OF SOME VESSELS HANDLED BY SALAMATAK

Vessels handled by Salamatak are as follows:

Vessel	Month	Cargo	QTY	POL	POD
MV ARIFE	Sep-18	DG	03 Containers	Karachi	Dammam
MV HÖEGH TRAVELLER V/16 MV LAUTAN : NAGA V/ 1904	19-Jul	Concrete pump	02 Units	Doha	Cambodia
MV DA XIN	19-Oct	Air Seperator Plant	12 pkgs	Shanghai	Karachi
MV Pantanal	May-20	LD2 BOOMER	02 units	Karachi	Shanghai
MV Jin Tao	Dec-20	Equipments	09 Units	PORT KLANG, MALAYSIA	Karachi
MV JIA LONG SHAN/V21010	Feb-21	Buses	10 Units	LIANYUNGANG	Karachi
MV VIKING EMERALD	April-21	Cars	135 Units	Port Kelang	Karachi

An example of Cross trade Chartering in June 2019

We moved two concrete pumps (OOO cargo) from Doha to Cambodia Via Singapore on chartered MV Lautan Naga.



Chartering from Shanghai China to Karachi in Oct 2019

Another feature in the cap; Salamatak successfully completed project by chartering Heavy Cargo 150MT “Air separation plant” for manufacturing oxygen, nitrogen and argon gases from Shanghai China to Karachi.



Chartering from Karachi to Shanghai China in May 2020

We moved Two LD2 BOOMER (OOO cargo) from Karachi to Shanghai on chartered MV Pantanal.



Chartering from Port Klang to Karachi in Dec 2020

We moved Soap making line brand from Port Klang to Karachi on chartered MV Jin Tao.



Chartering from Lianyungang to Karachi in Feb 2021

We moved 10 Buses from Lianyungang to Karachi on chartered
MV JIA LONG SHAN.



Chartering from Port Kelang to Karachi in April/Oct 2021

We moved 135+154 Units Cars from Port Kelang to Karachi on chartered MV VIKING EMERALD .



SALAMATAK – SUCCESSFULLY CONVERTED SODIUM FORMATE MOVEMENT FROM FCL TO BB IN 1 TON JUMBO BAGS FROM SHANGHAI TO KHI



SALAMATAK – OTHER PROJECTS



Our Experience

Based on many years of experience, Salamatak strive to continuously improve systems to achieve high productivity, shorter vessel turn over time and damage free handling.

Major **classification of cargo** handled by our team is as follows:

Break bulk	Steel	General Cargo
Logs	Paper	Project Cargo
Heavy Lifts	Containers	Ro-Ro Vessel
Automobiles	Bulk	Containerized Cargo
Grain	Salt	Coal
Fertilizer	Cement	Oil

Main Contact Person Details

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"SAFE AND SECURE SHIPPING"

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KARACHI

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THANK YOU



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